

Dickinson Williams & Company is an independent investment bank providing objective, experience-based advisory services to lower middle market clients.

## Services

- Sell-side advisory
- Buy-side advisory
- Private placements
- Recapitalizations
- Strategic advisory

## Client Profile

- Family-owned and closely held businesses
- Private equity groups
- Public corporations

## Transaction Profile

- Enterprise value up to \$150 million
- EBITDA up to \$15 million

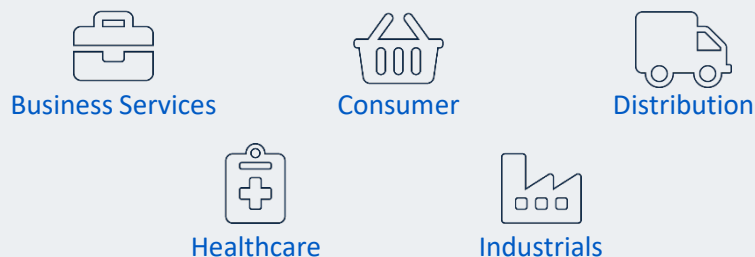
## Combined Experience of our Partners



## Previous Firms

Harris Williams & Co., Lincoln International, BB&T Capital Markets, and Heller Financial.

## Industry Verticals



**AMERICAN AERO**  
an affiliate of

**Keystone Group, L.P.**

has been acquired by

**MODERN AVIATION**

a portfolio company of

**APOLLO** **Tiger** Infrastructure Partners

Private Aviation Fixed-  
Base Operator

**NDC** **NATIONAL**  
**DATA CARE**

has been acquired by

**SUSQUEHANNA**  
GROWTH EQUITY

Long-Term Care  
Software

**TRILOGY**  
Communications

an operating company of

**FALCON**  
AFFILIATES

has been acquired by

**Marmon**  
Holdings, Inc.

Coaxial Cable  
Manufacturing

**BRANDITO**  
BRAND INNOVATORS

has been recapitalized by

**MSP**  
MONROE STREET PARTNERS

Promotional Products &  
Fulfillment Services

**STARC**  
SYSTEMS

a portfolio company of

**BLUE HERON**  
CAPITAL

has received a majority  
investment from

**NORTH BRANCH**  
CAPITAL

Reusable Modular  
Wall Systems

**C&K**  
Auto Parts

and

**Warranty Inspection Services**

have been acquired by

**Marubeni**




Auto Parts and  
Inspection Services

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## REPRESENTATIVE TRANSACTIONS

| Client  | Description   | Ownership                 | Transaction  | Industry  |
|---|---|---------------------------|--|---|
|     | Highly ranked fixed-base operator (FBO) located at Meacham International Airport (KFTW) in Fort Worth, TX.  | Family Office             | Sold to Modern Aviation, a portfolio company of Apollo Global Management and Tiger Infrastructure Partners |    |
|     | Provider of resident trust fund management software and services to skilled nursing, assisted living, and intellectually and developmentally disabled facility operators. | Private                   | Sold to a Susquehanna Growth Equity.   |    |
|     | Leading manufacturer of air-dielectric coaxial cables for complex wireless communication deployments.   | Falcon Affiliates         | Sold to Marmon Holdings, a Berkshire Hathaway company.   |    |
|    | Promotional product distributor that provides product sourcing, customized e-commerce stores, warehousing and logistics, kitting, and creative marketing services.        | Private                   | Recapitalized by Monroe Street Partners.   |    |
|    | Leading manufacturer of reusable modular wall systems designed for the containment of dust and pathogens during occupied renovations.                                     | Blue Heron Capital        | Received a majority investment from North Branch Capital.  |   |
|   | Tech-enabled, value-added distributor of remanufactured, OEM, and aftermarket auto parts and provider of independent mechanical auto inspections.                         | Mulberry Investment Group | Sold to Marubeni Corporation.  |  |
|  | Franchisee of 15 Planet Fitness™ clubs in the Hampton Roads, VA market with exclusive development rights.   | Private                   | Sold to Excel Fitness, a portfolio company of Olympus Partners.  |  |
|   | Distributor of foodservice disposables, janitorial equipment and supplies, and restaurant equipment and supplies.   | Private                   | Sold to BradyIFS, a portfolio company of Kelso Private Equity.   |  |
|  | Leading manufacturer of reflective and radiant insulation barriers for residential, commercial, industrial, and institutional structures.                                 | Private                   | Sold to Validor Capital.   |  |
|   | Manufacturer of seismic monitoring equipment and HaaS provider of seismic and environmental monitoring.   | Lazarus Capital Partners  | Sold to Benford Capital Partners.  |  |
|   | Leading provider of sustainable chemistry business process capabilities to the global consumer products value chain through a cloud-based SaaS platform.                  | Private                   | Sold to Enhesa, a portfolio company of CGE Partners.   |  |
|   | Provider of comprehensive food product repackaging and related copacking services.  | Private                   | Sold to Impact Fulfillment Services, a portfolio company of Endeavour Capital.                             |  |