

Dickinson Williams & Company is an independent investment bank providing objective, experience-based advisory services to lower middle market clients.

Services

- Sell-side advisory
- Buy-side advisory
- Private placements
- Recapitalizations
- Strategic advisory

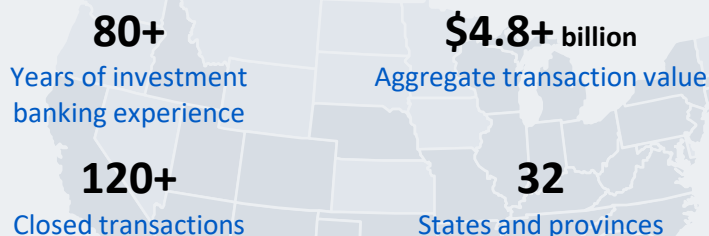
Client Profile

- Family-owned and closely held businesses
- Private equity groups
- Public corporations

Transaction Profile

- Enterprise value up to \$150 million
- EBITDA up to \$15 million

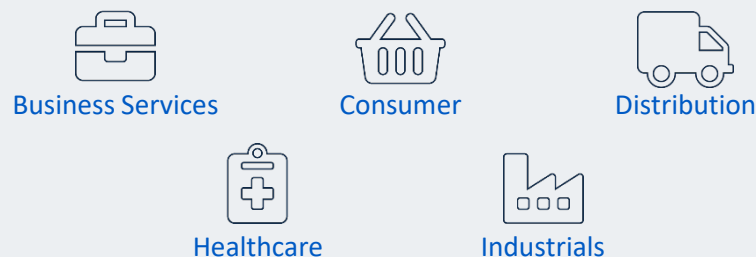
Combined Experience of our Partners



Previous Firms

Harris Williams & Co., Lincoln International, BB&T Capital Markets, and Heller Financial.

Industry Verticals



an operating company of



has been acquired by



Coaxial Cable
Manufacturing



has been recapitalized by



Promotional Products &
Fulfillment Services



a portfolio company of



has received a majority
investment from



Reusable Modular
Wall Systems



and



have been acquired by



Auto Parts and
Inspection Services



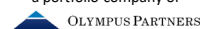
a franchisee of



has been acquired by



a portfolio company of



Planet Fitness™
Franchisee



has been acquired by



a portfolio company of



JanSan and
Foodservice Supplies

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REPRESENTATIVE TRANSACTIONS

Client	Description	Ownership	Transaction	Industry
	Leading manufacturer of air-dielectric coaxial cables for complex wireless communication deployments.	Falcon Affiliates	Sold to Marmon Holdings, Inc. ("Marmon"), a Berkshire Hathaway (NYSE: BRK) company.	
	Promotional product distributor that provides product sourcing, customized e-commerce stores, warehousing and logistics, kitting, and creative marketing services.	Private	Recapitalized by Monroe Street Partners.	
	Leading manufacturer of reusable modular wall systems designed for the containment of dust and pathogens during occupied renovations.	Blue Heron Capital	Received a majority investment from North Branch Capital.	
 	Tech-enabled, value-added distributor of remanufactured, OEM, and aftermarket auto parts and provider of independent mechanical auto inspections.	Mulberry Investment Group	Sold to Marubeni Corporation (TKS: 8002).	
	Franchisee of 15 Planet Fitness™ clubs in the Hampton Roads, VA market with exclusive development rights.	Private	Sold to Excel Fitness, a portfolio company of Olympus Partners.	
	Distributor of foodservice disposables, janitorial equipment and supplies, and restaurant equipment and supplies.	Private	Sold to BradyIFS, a portfolio company of Kelso Private Equity.	
	Leading manufacturer of reflective and radiant insulation barriers for residential, commercial, industrial, and institutional structures.	Private	Sold to Validor Capital.	
 	Manufacturer of seismic monitoring equipment and HaaS provider of seismic and environmental monitoring.	Lazarus Capital Partners	Sold to Benford Capital Partners.	
	Leading provider of sustainable chemistry business process capabilities to the global consumer products value chain through a cloud-based SaaS platform.	Private	Sold to Enhesa, a portfolio company of CGE Partners.	
	Provider of comprehensive food product repackaging and related copacking services.	Private	Sold to Impact Fulfillment Services, a portfolio company of Endeavour Capital.	
	Regulatory affairs consulting company supporting the global life sciences sector and the development of pharmaceuticals, biologics, and medical devices.	Private	Sold to Acacium Group, a portfolio company of Onex.	
	A third party administrator ("TPA") specializing in long term care insurance. Services include policyholder administration, claims adjudication and management, claims payment, and actuarial and claims consulting.	Oak Hill Capital	Sold to Davies Group, a portfolio company of HGGC and Alberta Investment Management Corp.	